

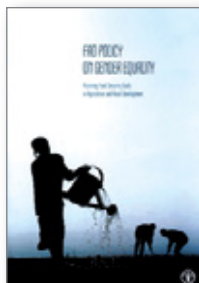


## Agroindustrias para el desarrollo

El desarrollo de agroindustrias competitivas es crucial para generar oportunidades de empleo e ingresos. Contribuye, además, a mejorar la calidad de los productos agrícolas y su demanda. Las agroindustrias pueden tener un efecto real sobre el desarrollo internacional al aumentar el crecimiento económico y reducir la pobreza, tanto en las áreas rurales como urbanas de los países en desarrollo. Sin embargo, con el fin de evitar efectos adversos sobre países y personas vulnerables, es necesario contar con políticas y estrategias sólidas para fomentar las agroindustrias. Con la colaboración de especialistas en agroindustrias, expertos académicos y organismos técnicos internacionales de las Naciones Unidas, los capítulos abordan las estrategias y acciones necesarias para mejorar la competitividad agroindustrial que permitan generar ingresos, crear empleo y combatir la pobreza en el mundo en desarrollo.

FAO, Rome, 2013  
ISBN 9789253074136  
316 pp., 176 x 250 mm  
USD 70.00, Paperback

- **Rights available in all languages except:** English and Spanish



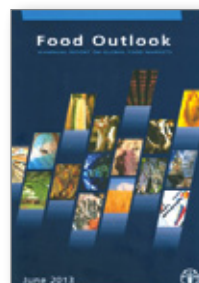
## FAO Policy on Gender Equality

Attaining food security goals in agriculture and rural development

FAO's new corporate Policy on Gender Equality was officially adopted on International Women's Day, 8 March 2012, to promote gender equality and women's empowerment as a key to eradicate hunger and poverty worldwide. The purpose of this policy document is to provide FAO with a framework for guiding its efforts to achieve gender equality in all its technical work, and for assessing results; it calls on the whole Organization to contribute to these efforts. The policy specifies FAO's goal and objectives related to gender equality and delineates an accountability structure for ensuring policy oversight and achievement of results.

FAO, Rome, 2013  
ISBN 9789251074909  
36 pp., 210 x 297 mm  
USD 15.00, Paperback

- **Rights available in all languages except:** English, French, Spanish



## Food Outlook

Food Outlook is a biannual publication (May/June and November/December) focusing on developments affecting global food and feed markets. The report focuses on developments in international markets, with comprehensive assessments and forecasts on a commodity by commodity basis. Food Outlook maintains a close synergy with another major GLEWS publication, *Crop Prospects and Food Situation*, especially with regard to the coverage of cereals. The full report of Food Outlook is available in English and summaries in Arabic, Chinese, French, Spanish and Russian.

FAO, Rome, 2013  
ISSN 1560-8182  
128 pp (November, 2012),  
136 pp. (June, 2013),  
210 x 297 mm  
Not for sale, Paperback  
also in **e-book** format

- **Rights available in all languages except:** English, French, Spanish, Arabic, Chinese, Russian



## FARM MANAGEMENT EXTENSION GUIDE – SERIES

This series was developed to help extension workers support farmers in dealing with the new challenges that arise from market-oriented farming. The aim is to contribute to building their capacity and skills in farm management and through them, the capacity and skills of the farmers with whom they work. The intention is to help farmers understand why they make the choices they make and how they can improve their decision-making skills.

### Market-oriented farming: An overview

Farm Management  
Extension Guide No. 1

FAO, Rome, 2013,  
ISBN 9789251075395  
ISSN 2071-4505  
104 pp., 176 x 250 mm  
USD 15.00, Paperback

### Economics for farm management extension

Farm Management  
Extension Guide No. 2

FAO, Rome, 2013,  
ISBN 9789251075418  
ISSN 2071-4505  
97 pp., 176 x 250 mm  
USD 15.00, Paperback

### Managing risk in farming

Farm Management  
Extension Guide No. 3

FAO, Rome, 2013,  
ISBN 9789251075432  
ISSN 2071-4505  
113 pp., 176 x 250 mm  
USD 15.00, Paperback

### Farm business analysis using benchmarking

Farm Management  
Extension Guide No. 4

FAO, Rome, 2013,  
ISBN 9789251075456  
ISSN 2071-4505  
150 pp., 176 x 250 mm  
USD 15.00, Paperback

### Entrepreneurship in farming

Farm Management  
Extension Guide No. 5

FAO, Rome, 2013,  
ISBN 9789251075470  
ISSN 2071-4505  
128 pp., 176 x 250 mm  
USD 15.00, Paperback

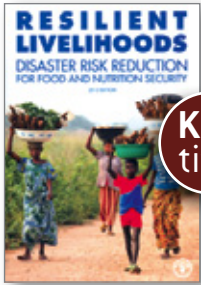
### The role of the farm management specialist in extension

Farm Management  
Extension Guide No. 6

FAO, Rome, 2013,  
ISBN 9789251075517  
ISSN 2071-4505  
128 pp., 176 x 250 mm  
USD 15.00, Paperback

---

● *Rights available in all languages except: English*



Key  
title

## Resilient livelihoods

Disaster risk reduction for food and nutrition security  
2nd edition (2013)

Through its disaster risk reduction (DRR) activities, the Food and Agriculture Organization of the United Nations (FAO) seeks to protect livelihoods from shocks, to make food production systems more resilient and more capable of absorbing the impact of, and recovering from, disruptive events. Disaster risk reduction protects development investments in the agriculture, livestock, fisheries/aquaculture and forestry sectors, helping the world's most vulnerable people become food secure. Furthermore, disaster risk reduction creates a multiplier effect that accelerates the achievement of Millennium Development Goal 1: the eradication of extreme poverty and hunger.

FAO, Rome, 2013,  
ISBN 9789251076248  
104 pp., 210 x 297 mm  
USD 25.00, Paperback

- **Rights available in all languages**  
*except: English, French, Spanish*



## Serbia – Sugar sector review

Sugar production has increased dramatically over the past ten years and reached almost 500 000 tonnes in the 2010/11 crop year. The main reasons for this recovery are the privatization of the sugar sector and gaining of preferential access to the European Union (EU) market, both of which occurred early in the last decade. Since then, the Serbian sugar industry has also gained preferential access to markets in neighboring countries through the Central European Free Trade Area (CEFTA). However, the fortunes of the sugar industry will depend largely on three factors: (i) the future level of world sugar prices (which will influence price levels in Serbia's main markets), (ii) the price at which farmers will be willing to grow beets and (iii) its level of access to the EU.

*By: Hickingbottom, S., Jackson, D.*  
FAO, Investment Centre  
Country Highlights No. 8  
Prepared under the FAO/EBRD  
Cooperation  
FAO, Rome, 2013  
94 pp., 148 x 210 mm  
Not for sale, Paperback

- **Rights available in all languages**  
*except: English*



Key  
title

## The State of Food and Agriculture 2013

Food systems for better nutrition

Malnutrition in all its forms – undernutrition, micronutrient deficiencies, and overweight and obesity – imposes unacceptably high economic and social costs on countries at all income levels. Improving nutrition and reducing these costs requires a multisectoral approach that begins with food and agriculture and includes complementary interventions in public health and education. The traditional role of agriculture in producing food and generating income is fundamental, but the entire food system – from inputs and production, through processing, storage, transport and retailing, to consumption – can contribute much more to the eradication of malnutrition.

FAO, Rome, 2013  
ISBN 9789251076712  
112 pp., 210 x 297 mm  
USD 50.00, Paperback  
also in **e-book** format

- **Rights available in all languages**  
*except: English, French, Spanish, Arabic, Chinese, Russian*



## Tunisie – Financement du secteur agricole

Cette étude sur le financement agricole de la Tunisie répond à une requête faite en décembre 2009 par le ministère tunisien de l'Agriculture et de l'Environnement. Au cours des années, la part des financements bancaires allant à l'agriculture a lentement décliné jusqu'à 10-12 pour cent du produit intérieur brut. Cette étude analyse l'état du secteur agricole, le système bancaire tunisien, le rôle potentiel du gouvernement, la qualité et l'efficacité des prestations de service financier. Elle identifie des réformes institutionnelles nécessaires et propose des recommandations spécifiques pour que le secteur agricole puisse être compétitif.

*By: Marx, M., Fouquet, B.*  
FAO, Investment Centre  
Country Highlights No. 9  
Prepared under the FAO/EBRD  
Cooperation  
FAO, Rome, 2013  
322 pp., 148 x 210 mm  
Not for sale, Paperback

- **Rights available in all languages except: French**



## Credit guarantee systems for agriculture and rural enterprise development

Credit guarantee systems for agriculture and rural enterprise development takes a fresh and unbiased look at the application and results of guarantee funds for agricultural and rural enterprise development. In order to address the need for increased investment in agriculture and agribusiness, there is renewed interest in using guarantee systems investment to attract finance and investment towards target groups and agro-industries, including small and medium enterprises, that are too risky for adequate financing without such risk-sharing incentives. The document serves to inform development agencies and policy makers on current practices and experiences, so that they can apply this information to their decision-making regarding whether or not and/or how best to promote guarantee mechanisms that are effective and sustainable.

FAO, Rome, 2012  
ISBN 9789251074121  
122 pp., 176 x 250 mm  
USD 25.00, Paperback

- **Rights available in all languages except: English**



## Enabling environments for agribusiness and agro-industries development

Regional and country perspectives

The existence of a conducive business climate, or enabling environment, is considered essential to engender economic growth and development. However, what “an enabling environment” should encompass in practical terms remains elusive to many scholars and policy makers, particularly when discussed at the sub-sector level. This publication examines issues associated with enabling environments with a focus on agribusiness and agro-industrial sectors, which have not yet had their peculiar characteristics sufficiently examined in traditional appraisals of business climates.

Agribusiness and Food  
Industries Series No. 1  
FAO, Rome, 2012,  
ISBN 9789251074107  
ISSN 2304-5191  
70 pp., 176 x 250 mm  
USD 25.00, Paperback

- **Rights available in all languages except: English**



## Experiencias y enfoques de procesos participativos de innovación en agricultura

El caso de la corporación PBA en Colombia

En Colombia, la Corporación para el Desarrollo Participativo y Sostenible de los Pequeños Productores Rurales (Corporación PBA), ha desarrollado la estrategia de Innovación Rural Participativa (IRP), en la cual se prioriza el desarrollo y estímulo a las capacidades, habilidades y destrezas de los agricultores, considerando como base su propio conocimiento. Así mismo, ha procurado fomentar en los centros de investigación, autoridades del Estado, organismos gubernamentales y no gubernamentales la función de acompañantes de procesos sociales locales, a fin de llevar a cabo una innovación, no para la gente, ni de la gente, sino junto con la gente.

By: Pérez Martínez, M., E.,  
Clavijo Ponce, N.  
FAO, Rome, 2012  
ISBN 9789253074259  
64 pp., 210 x 297 mm  
Not for sale, Paperback

● **Rights available in all languages except: Spanish**



## Gain methodology: diagnosis and design of change processes within producer organizations

This report describes a new methodology called GAIN (Governance, Autonomy, Integration, Needs based). The main objective of this methodology is to provide an effective assessment tool for initiating endogenous structural changes within a producer organization. Using a participatory and iterative approach, GAIN combines an internal assessment of the organization with an analysis of its immediate environment in order to initiate a gradual process of economic self-empowerment.

FAO, Rome, 2012  
ISBN 9789251074152  
112 pp., 176 x 250 mm  
USD 28.00, Paperback

● **Rights available in all languages except: English, French**



## Good practices in building innovative rural institutions to increase food security

New forms of institutional innovations have emerged recently to provide a response to the numerous constraints that small producers face in rural areas. These innovative organizations and institutional arrangements can provide small producers an array of services including improving market access and strengthening small producers' negotiating power, enhancing access to and management of natural resources and improving access to information and knowledge. There is a need to recognize the critical role of these innovative organizations and institutional arrangements in order to be more effective in poverty reduction and food security efforts. This case study-based publication presents a collection of 35 cases of successful small-scale producer innovative organizations and institutional arrangements, from different regions in the world.

FAO, Rome, 2012  
ISBN 9789251068984  
120 pp., 176 x 250 mm  
USD 40.00, Paperback

● **Rights available in all languages except: English, French, Farsi**



**Key  
title**

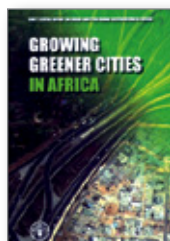
### **Governing land for women and men**

A technical guide to support the achievement of responsible gender-equitable governance of land tenure

Gender equality is one of the ten core principles of the Voluntary Guidelines on the Responsible Governance of Tenure of Land, Fisheries and Forests in the Context of National Food Security. This guide aims to assist in its implementation through the achievement of responsible gender-equitable governance of land tenure. It focuses on equity and on how land tenure can be governed in ways that address the different needs and priorities of women and men. The guide provides advice on mechanisms, strategies and actions that can be adopted to improve gender equity in the processes, institutions and activities of land tenure governance.

FAO, Rome, 2012  
ISBN 9789251074039  
116 pp., 210 x 270 mm  
USD 42.00, Paperback

● **Rights available in all languages except: English**



### **Growing greener cities in Africa**

First status report on urban and peri-urban horticulture in Africa

African policy makers need to act now to steer urbanization from its current, unsustainable path toward healthy, greener cities that ensure food and nutrition security, decent work and income, and a clean environment for all their citizens. This report highlights a key component of sustainable urban development: urban and peri-urban horticulture (UPH). Based on an Africa-wide survey and on case studies prepared by national experts, the report reviews the current state of UPH in countries across the continent, from Algeria to Zambia, and in cities from Nairobi to Dakar. It presents major findings, detailed profiles of urban and peri-urban horticulture in 22 countries, and recommendations for the development of market gardens to serve Africa's rapidly growing urban population.

FAO, Rome, 2012  
ISBN 9789251072868  
112 pp., 176 x 250 mm  
USD 28.00, Paperback

● **Rights available in all languages except: English, French, Portuguese**



### **Livestock sector development for poverty reduction**

An economic and policy perspective – Livestock's many virtues

Launched in 2001 by the FAO, the Pro-Poor Livestock Policy Initiative (PPLPI) facilitates and supports the formulation and implementation of livestock-related policies and institutional changes that have a positive impact on the world's poor. To achieve this, PPLPI combines stakeholder engagement with research and analysis, information dissemination and capacity strengthening. This publication reviews major aspects of the livestock-poverty interface with the objective of identifying the conditions under which livestock can be an effective tool for poverty reduction; the interventions that allow livestock's poverty reduction potential to be unlocked, and the contexts in which they do so.

By *Otte, J., Costales, A., Dijkman, J., Pica-Ciamarra, U., Robinson, T., Ahuja, V., Ly, C., Roland-Holst, D.*  
FAO, Rome, 2012  
ISBN 9789251072424  
161 pp., 176 x 250 mm  
USD 52.00, Paperback

● **Rights available in all languages except: English, French (forthcoming)**



## Managing FAO in turbulent times

From 1994 to 2011

The Food and Agriculture Organization of the United Nations (FAO) was established in 1945 with a mandate to ensure global food security. In a context where agriculture had to compete with many other priorities on the development agenda, FAO Director-General Jacques Diouf launched numerous initiatives during his mandate - spanning 1994 to 2011 - to reposition the Organization and adapt its structures and operations to respond efficiently and effectively to the complex challenges affecting food security in the 21st century. *Managing FAO in turbulent times - From 1994 to 2011* presents a snapshot of these changes, achieved at a time when FAO was facing increasing demands for support from its Members, yet dealing with severe budget constraints.

FAO, Rome, 2012  
ISBN 9789251070963  
102 pp., 176 x 250 mm  
Not for sale, Paperback

- **Rights available in all languages**  
*except: English, French*



## Organic supply chains for small farmer income generation in developing countries

Case studies in India, Thailand, Brazil, Hungary and Africa

The demand for organic products in developing countries continues to grow and price premiums for organic certified products are available, albeit not comparable with those of a decade or so ago. This paper focuses on case studies on organic rice in India and Thailand, horticulture products in Brazil and Hungary, and coffee and fruit in African countries. It first summarizes findings on the marketing, financing, post-harvest and value-added components of these organic ventures and then provides conclusions and recommendations for policy-makers, the private sector and support organizations for the future development of organic supply chains in developing countries.

Agribusiness and Food Industries Series No. 2  
FAO, Rome, 2012  
ISBN 9789251074114  
ISSN 2304-5191  
60 pp., 176 x 250 mm  
USD 25.00, Paperback

- **Rights available in all languages**  
*except: English*



## Plan of Action for Malawi 2012-2016

As part of its Strategic Framework 2010-2019, FAO aims to strengthen disaster preparedness and improve linkages and transitions between emergency, rehabilitation and development. FAO uses the Plan of Action (PoA) as a tool to promote more integrated planning and coordination, and to guide a smooth transition from relief to development in disaster-prone and -affected countries. The current document provides details of the proposed PoA for Malawi. It describes FAO's strategy to "bridge" emergency interventions to more medium- and long-term national development priorities and programmes for the next five years (2012-2016) in support of the Government and in partnership with key stakeholders.

FAO, Rome, 2012  
ISBN: 9789251073292  
84 pp., 210 x 210 mm  
Not for sale, Paperback

- **Rights available in all languages**  
*except: English*



## Report of the Regional agro-industries forum for the Middle East and North Africa

Beirut, 15-18 November 2011

The Forum was organized by FAO in partnership with the United Nations Industrial Development Organization (UNIDO) and in collaboration with the Lebanese Ministry of Agriculture representing the Government of Lebanon.

FAO, Rome, 2012  
ISBN 9789250073408  
108 pp., 210 x 297 mm  
USD 25.00, Paperback

- **Rights available in all languages except:** *English, Arabic*



## Stocktaking of livelihoods projects in India

The World Bank has supported a series of rural livelihood projects in seven States of India over the past decade. The main principle is that the poor need to be socially and economically mobilized in order to form their own institutions; investment in the creation of this institutional platform is fundamental for sustainable poverty reduction. The present large-scale and apparent success of the livelihood projects prompted the World Bank to commission a stocktaking study, coordinated by the FAO Investment Center Division. This study seeks to examine important project outcomes and impacts, find significant innovations and to see what lessons can be learned from this experience in order to help design future interventions of this nature. The working papers on which the synthesis draws are summarized in the Annexes.

FAO, Investment Center  
Best practices in investment design No. 3  
FAO, Rome, 2012  
88 pp., 210 x 297 mm  
Not for sale, Paperback

- **Rights available in all languages except:** *English*



## Stocktaking of M&E and Management Information Systems

Selected agricultural and rural development projects in South Asia

This report presents the main findings of a joint FAO Investment Center and World Bank stocktaking of monitoring, evaluation and learning (ME&L) and management information systems (MIS) in selected agricultural and rural development (ARD) projects in South Asia. The stocktaking is based on case studies of eight ARD projects in India (six World Bank-assisted, two IFAD-assisted), an electronic survey of World Bank-assisted ARD projects in the region, and a desk review of project reports and relevant literature.

*By: Lai, K. C.*  
FAO, Investment Center  
Best Practices in Investment Design No. 5  
FAO, Rome, 2012  
88 pp., 210 x 297 mm  
Not for sale, Paperback

- **Rights available in all languages except:** *English*





### Social analysis for agriculture and rural investment projects (3 booklets)

These three guides demonstrate the application of social analysis to investment programmes and projects in agricultural and rural development. The Manager's Guide addresses the needs of project managers and team leaders. The Practitioner's Guide deals with the "why and what" questions, building on the conceptual approach in the Manager's Guide. The Field Guide provides guidance on the fieldwork aspects of social analysis, based on the Practitioner's Guide.

FAO, Rome, 2012  
 Manager's guide:  
 59 pp., 176 x 250 mm  
 Practitioner's guide:  
 69 pp., 176 x 250 mm  
 Field guide:  
 81 pp., 176 x 250 mm  
 Not for sale, Paperback

- **Rights available in all languages**  
*except: English*



### The State of Food and Agriculture 2012 Investing in agriculture for a better future

Investing in agriculture is essential for reducing hunger and promoting sustainable agricultural production. Those parts of the world where agricultural capital per worker and public investments in agriculture have stagnated are the epicentres of poverty and hunger today. Demand growth over the coming decades will place increasing pressure on the natural resource base. Government investment in agriculture is a crucial component of providing an enabling environment for private investments in the sector. Governments need to channel scarce public funds towards the provision of essential public goods with high economic and social returns.

FAO, Rome, 2012  
 ISBN 9789251073179  
 180 pp., 210 x 297 mm  
 USD 75.00, Paperback

- **Rights available in all languages**  
*except: English, French, Spanish, Arabic, Chinese, Russian*



### The State of Food Insecurity in the World 2012

Economic growth is necessary but not sufficient to accelerate reduction of hunger and malnutrition

The State of Food Insecurity in the World 2012 presents new estimates of undernourishment based on a revised and improved methodology. These show that progress in reducing hunger during the past 20 years has been better than previously believed, and that, given renewed efforts, it may be possible to reach the MDG hunger target at the global level by 2015. However, the number of people suffering from chronic undernourishment is still unacceptably high, and eradication of hunger remains a major global challenge. The 2012 report also highlights the importance of sustainable agricultural growth in reducing undernourishment in rural areas. Other policies and programmes that will ensure "nutrition-sensitive" growth include supporting increased dietary diversity, improving access to safe drinking water, sanitation and health services, and educating consumers regarding adequate nutrition and childcare practices.

FAO, Rome, 2012  
 ISBN 9789251073162  
 62 pp., 210 x 297 mm  
 USD 30.00, Paperback

- **Rights available in all languages**  
*except: English, French, Spanish, Arabic, Chinese, Russian*



**Best  
seller**

## The Youth Guide to Biodiversity

1st edition

The guide was jointly developed by the Convention of Biological Diversity (CBD) and FAO, with contributions and support from many other institutions and individuals. It is designed as a educational resource for schools, youth groups and other curious young learners. The guide explains many different aspects of biodiversity, from genes to species and ecosystems. It explores biodiversity under the sea, on the land, up in the air, in rivers, and lakes, and on the farms that produce our food. It considers why biodiversity is important, how humans impact it, and what we must do to conserve the world's biological resources.

FAO, Rome, 2012  
ISBN 9789251074459  
260 pp., 215 x 225 mm  
USD 65.00, Paperback

- **Rights available in all languages except: English**



## Trends and impacts of foreign investment in developing country agriculture

Evidence from case studies

Although there has been much debate about the potential benefits and risks of international investment, there is no systematic evidence on the actual impacts on the host country and their determinants. In order to acquire an in-depth understanding of potential benefits, constraints and costs of foreign investment in agriculture and of the business models that are more conducive to development, FAO has undertaken research in developing countries. This publication summarizes the results of this research with case studies on policies to attract foreign investment in agriculture and their impacts on national economic development in selected countries in Africa, Asia and Latin America.

FAO, Rome, 2012  
ISBN 9789251074015  
380 pp., 176 x 250 mm  
USD 75.00, Paperback

- **Rights available in all languages except: English**