









WORKSHOP ON PRINCIPLES GUIDING NEW INVESTMENTS IN AGRICULTURE: SCREENING OF PROSPECTIVE INVESTORS AND INVESTMENT PROPOSALS

SCREENING OF PROSPECTIVE INVESTORS AND INVESTMENT PROPOSALS
26 September, 2017
08:30 Arrival & Registration
09:00 Opening Ceremony
Opening remarks by the FAO Representative
 Keynote presentation by the Principal Secretary for Industry and Trade
09:20 Introduction of all participants
09:30 Role and guidance of international instruments on responsible agricultural investment — FAO Knowledge into action on screening of investment — UNCTAD and the World Bank
10:30 Technical presentation on screening of prospective investors and investment proposals in Malawi — MITC
10:45 Coffee Break
11:00 Case study
Presentation of a case of screening of investment in Malawi by an International Investor — ExAgris
11:10 Case study

Presentation of a case study by a Local Investor — Mtalimanja

11:20 Break-out group session

- Division into groups
- Brainstorming based on participants' own knowledge and experiences
- Discussion on recommendations on key issues and criteria for ensuring that investment screening is contributing to more and better agricultural investment in Malawi.
- As a guide to assist the process address the following questions:
- o What are the key areas investors should be screened for (financial, environmental, social, tenure issues and community engagement etc.) and what minimal standards and/or criteria should be considered?
- o What sorts of issues are there in a Malawi context that investors should be sensitive towards (i.e. land rights and acquisition process, environmental, social, value share propositions)?
- o What sorts of investors and investment proposals should be screened?

12:30 Lunch

13:30 Plenary

- Rapporteurs from breakout groups give summaries in plenary
- · Open discussion

14:30 Break-out group session

- Resume to groups
- Discussion on key aspects to be included in a Malawi screening guide
- As a guide to assist the process address the following questions:
- o What legal framework is applicable in the context of screening?
- o Which entities are mandated in the legislation and what is their mandate?
- o Which Ministry should be taking the lead?
- o How should the process be staged?
- o What kind of assistance and support should investors receive and from whom?

Refreshments will be served

16:00 Plenary

- Rapporteurs from breakout groups present their respective group's deliberations
- Open discussion
- Agreement on next steps to draft and implement the Malawi screening guide and roles and responsibilities of different actors, including government, the private sector and civil society.
- Completing Workshop Evaluation Forms
- · Concluding words by the IAWG

17:30 Cocktail