



Mtalimanja Holdings Limited



° **Rice Project Presentation
at
Workshop on principles
guiding new investments
in agriculture**

Capital Hotel

**Prof David Boston
Kamchacha
PhD, PhD, MBA, EMBA, FCIM,
MCIM**





Our Motivation



- Seasonal Problem of Foreign Exchange
- Stagnation in many sectors of the economy
- Low Productivity of all commodities that have potential to foreign exchange earnings
- production, basically subsistence for all the export potential crops
- Smallholder farmer exploitation and therefore no motivation
- No serious local investments in the agro processing
- Collapse extension services and inadequate personnel
- Ironically huge demand for Malawi commodities (Kilombero Rice, Pigeon Peas, Bananas, Ground nuts, Sugar etc)





Business Model



- Establish Mtalimanja Holdings Limited (MHL)
- The farmers through the coop to be part of the whole agribusiness value chain for win-win venture
- Provide technical support and Inputs for increased productivity
- Wealthy Creation through various strategies that include but not limited to increased productivity, adding value, by product processing and sustainable land use

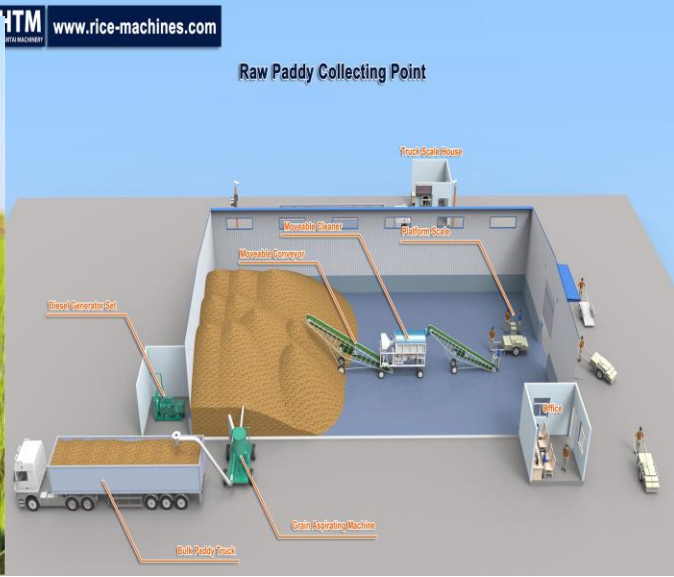
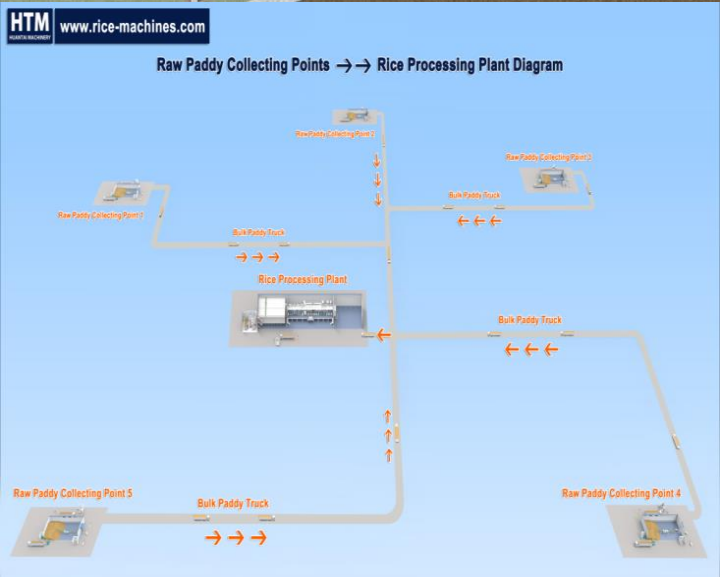


Mtalimanja Holdings Limited



- Registered on 17 Oct 2012, registration number 12513
- Vision
 - Satisfied farmer through business partnership efficient delivery and return on investment
- Mission statement
 - MHL would like to take the lead in supporting the farmer through business partnership and increase agricultural productivity to satisfy the market demand both domestic and export thereby increasing value for shareholders interest and contributing to the social and economic development
- Core Purpose
 - To become a model farmer investment partner and contribute to national transformation

Why are we here?





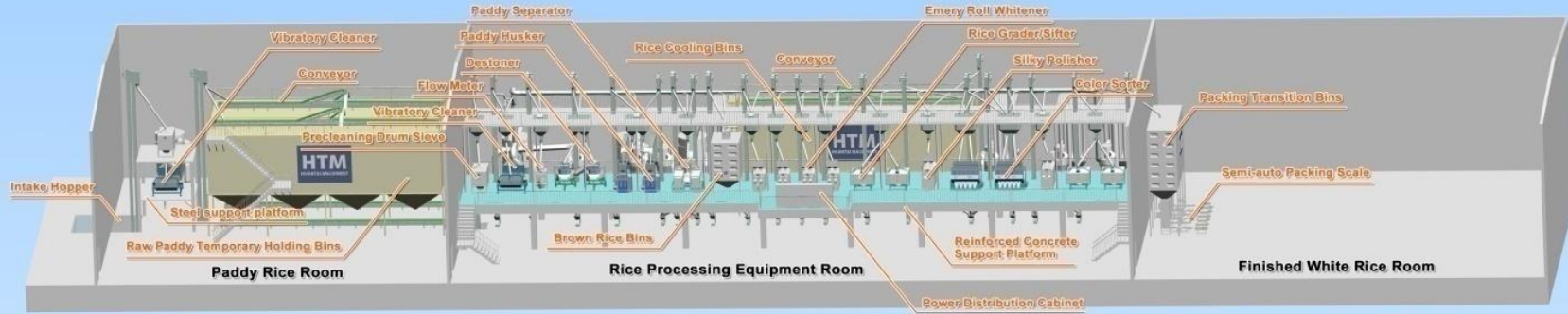
Updates



- Establish Mtalimanja Holdings Limited (MHL)
- Organize the farmers into a cooperative and give them shareholding through the coop for a sense of ownership
- Provide private sector targeted extension services
- The farmers through the coop to be part of the agribusiness value chain
- Build farmer capacity in rice production
- Wealthy Creation through various strategies that include but not limited to increased productivity, adding value, by product processing
- Farmers training in cooperative setting started



200TPD Complete Set Rice Mill Plant Flow Diagram (Front View)





Key Success factors



- The available demand for Malawi Rice (Kilombero Rice)
- Farmer clubs building blocks for cooperative development
- Great Potential for two to three crop production due to available water and land resources
- Seed growers





First time RICE in Dowa





THE STATE OF THE ART FACTORY



The Promoters



Chairman MHL Group: Napoleon Dzombe is a businessman and philanthropist whose heart is committed to social transformation and the main initiator of the Group projects.

He is the founder of Blessing Hospital, Mtendere Orphanage, Mtalimanja Sugar Corporation, Madalitso Food Production Limited, Malawi Dairy Industries MDI, Nzeru Za Abambo Transport and Owns Khasu, Mudi, Kasonjola and Lisandwa Estates.

He studied Malawi history at University of Indiana in United State of America.

He has spoken at different institution in the united states, Japan and Korea on economic empowerment of rural people. napoleon established school of agriculture for family independence SAFI

Continued



Prof David Boston Kamchacha
PhD, MBA, EMBA, BSc, FCIM, MCIM

Managing Director: Has over 30 years of experience at different levels of management in Malawi and other countries including The Republic of South Africa, Zambia, Mozambique, Nigeria, Kenya and Namibia.

Over ten years in project management. Experience in Fertilizer and Crop production and international Marketing, Experience in Agricultural policy research (evidence policy advocacy), International consultant (COMESA, SADC, EU- CARDNO future Markets UK, World Bank and FAO).

An entrepreneur (agricultural inputs distribution, and piggery) and an academician, Chairperson National Rice Development Platform


Continued



- **Eng. Kenny Mwanyongo**
- **Technical Director:** Has over 35 years of experience in electrical, mechanical and civil engineering, Worked with Roan Consolidated Mines Limited-Zambia, responsible for receiving **Permits-to Work and Sanction-to-Test** up to a voltage of 11K.V. and responsible for substation keys, experience in copper processing from ore to finished product ready for export,
- He owns Grandstone Construction Company both in Malawi and Zambia,
- He owns Graders, Cranes, Vibrator Rollers. And speed boats which he also hires out, Wide experience in construction both building and civil, involved in the construction of wheat factory Capital Foods, in Kanengo, Currently involved in the construction of the complex at 7-11 Grading of 44Km chisatu –chikwa road in Chama Zambia



- **Moses Kamanga BSc, MSc Project Management (Civil and irrigation Engineer)**
- Over 13 years experience managing construction projects as well as in the design and construction supervision of civil and building works, the design and sound construction techniques, technical specifications as well as contractual, commercial and technical administration of construction contracts. As a design Engineer he has successfully reviewed designs and supervised construction of Area 46 Roads in Lilongwe. As A District Project officer he has successfully designed surface irrigation systems and preparation of associated tender documentation. Reviewed irrigation scheme designs, technical specifications, bills of quantities, engineer's cost estimates, and tender documents produced by consultants, Preparation of tender documentation and bids evaluation and briefing stakeholders on irrigation scheme designs. As a site Engineer He has managed the physical construction processes including the coordination, administration and management of resources such as materials, labor, plant and equipment. Preparing, monitoring and periodic updating works programs

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- **Blessing Mkolola**
 - **Director Logistics:** Blessings is a retired seasoned Procurement specialist and owns several business establishments in Nkhotakota, this include Lodges, Hardware stores and restaurants.



THANK YOU
GROW BIG OR GO HOME