



MEASURE MONITOR MANAGE

Insights from developing a global, harmonized, and normalized database of soil parameters for agricultural practices

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Outline

- Stenon: the need for high quality, normalized soil data
- Soil Database: fact and figures
- Data collection: methodology and logistical challenges
- Data standardization: extraction methods and laboratory testing
- Data harmonization: method transformations
- Conclusion





Overview

STENON

- German company (Potsdam), founded 2018, ~40 employees
 3 core markets: Central Europe, KAZ, BRA











<u>Our vision</u>: "Becoming the **global Soil Data Infrastructure** for Agri-business, creating value for our customers and building lasting relationships."

<u>Our mission</u>: "Being the <u>international leading technology for Soil Insights</u> and <u>Soil Fertility Data</u> making Agri-businesses more successful, improving sustainability, saving input costs for Growers, reducing over fertilization and optimizing yields over the full Ag value chain."

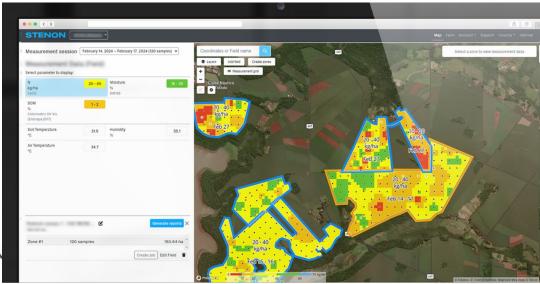


FarmLab

- In situ real-time soil analysis:
 - sensor data
 - ML models
 - online predictions
- Model training:
 - sensor vs. physicochemical data
 - model only as good as training data
 - quality & homogeneity crucial
- Building an extensive soil database:
 - soil sampling → Stenon
 - soil samples analysis → laboratories







Soil Database



Geographical Coverage

- Europe: **DACH** (~1000 fields), UK (~100 fields), RUS (~45 fields)
- Central Asia: KAZ (~100 fields in North + ~25 fields in South)
- South America: BRA (~100 fields in SP/PN + ~25 new ones in MT)
- North America: USA-CA (~80 fields)
- Africa: EGY (~25 fields)

Field selection:

- pre-selection on soil maps to maximize diversity (texture/SOC/pH/etc)
- base camps + local scouting + support by local farmers



Database Content

- ~25k soil samples:
 - key nutrients for fertilization, e.g. N, SOC
 - soil texture: clay/sand/silt percentages → soil type
 - other: pH, moisture, etc
- Estimated worth: 2.5Mil€ (lab costs only!)



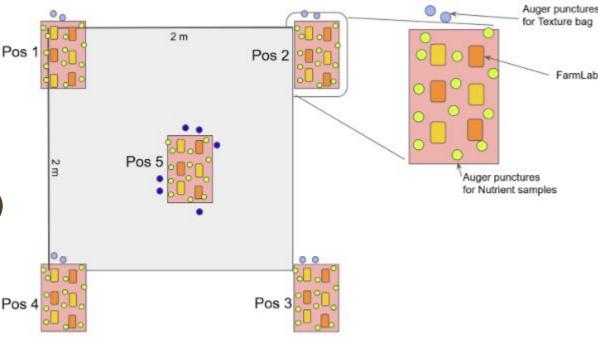
Data Collection



Standardized Methodology

Consistent approach to sampling: Pos 1

- spatial design
- material (augers)
- sampling depth (0-30cm for DE)
- soil quantities (250g/bag)
- soil mixing (bucket+spatula)
- storage (plastic/cotton bags)
- data tracking (labels, QR codes)





Sampling in action















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GLOBAL SOIL PARTNERSHIP

Logistical Challenges

• Field work:

- carrying heavy material
- difficult soils, e.g. dry compact, frozen, stones
- weather, e.g. hot/humid in BRA
- local fauna, e.g. mosquitos, snakes
- crops, e.g. corn before harvest
- Soil conditioning, storage, and transport:
 - freezing at -18°C for NO3
 - local storage of back-up samples for re-analysis
 - shipment to local and DE labs (self-delivery or local/international couriers)

Data Collection at Scale

Few samples on a nearby field on a nice day? Easy!

Scaling to 100 fields in a foreign country 1000s km away on a tight schedule?

- hard work
- time consuming
- expensive
- hazardous

















Data Standardization



Laboratories Selection

- 1. Search for labs: internet, local partners, etc
- 2. **Contact** labs (language barrier!):
 - availability, capacity, processing time, price, etc.
 - extraction methods
- 3. Pre-select labs (study local standards):
 - compatibility matrix lab vs. lab
 - compatibility matrix local vs. "global" standards
- 4. **Test** labs on dedicated soil samples



Extraction Methods

- Multiple regional "standards" (public/academic/private):
 - DACH: DIN ISO, VDLUFA, Agroscope, ...
 - UK: LECO, RB247, NRM, ...
 - KAZ/RUS: GOST
 - BRA: EMBRAPA, IAC, TEDESCO, ...
 - USA: AOAC, USDA, QuikChem, TGW, ...
- ~150 analysis protocols in our database
- → local standardization and global harmonization mandatory but challenging!



Laboratories Testing

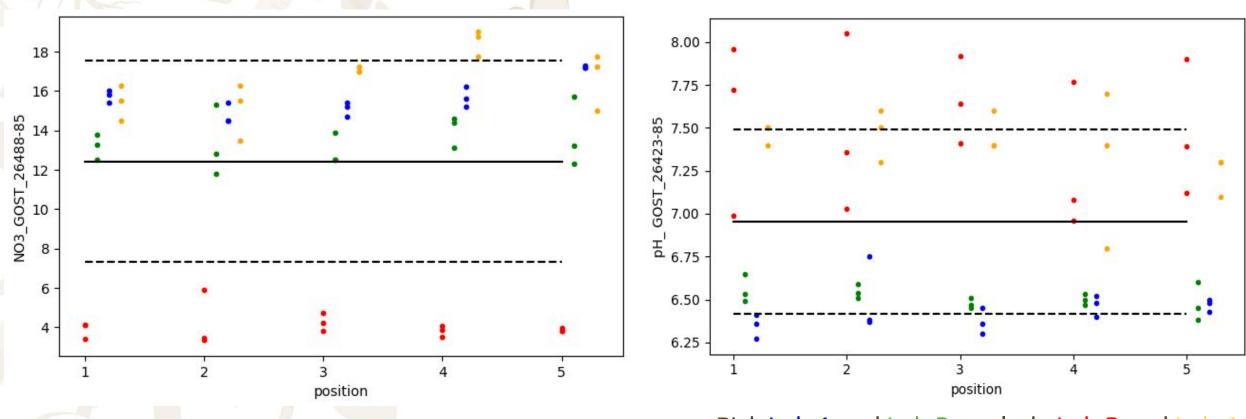
same soil + same method = same results?

same soil by same lab? ~1%-10% differences

- Consistency on same soil
 - very small scatter ok (e.g. imperfections in soil mixing)
- Consistency between spatially-close positions
 - small scatter ok (small-scale variations)
 - global trends should be identical
- Consistency on plot average
 - very small scatter ok



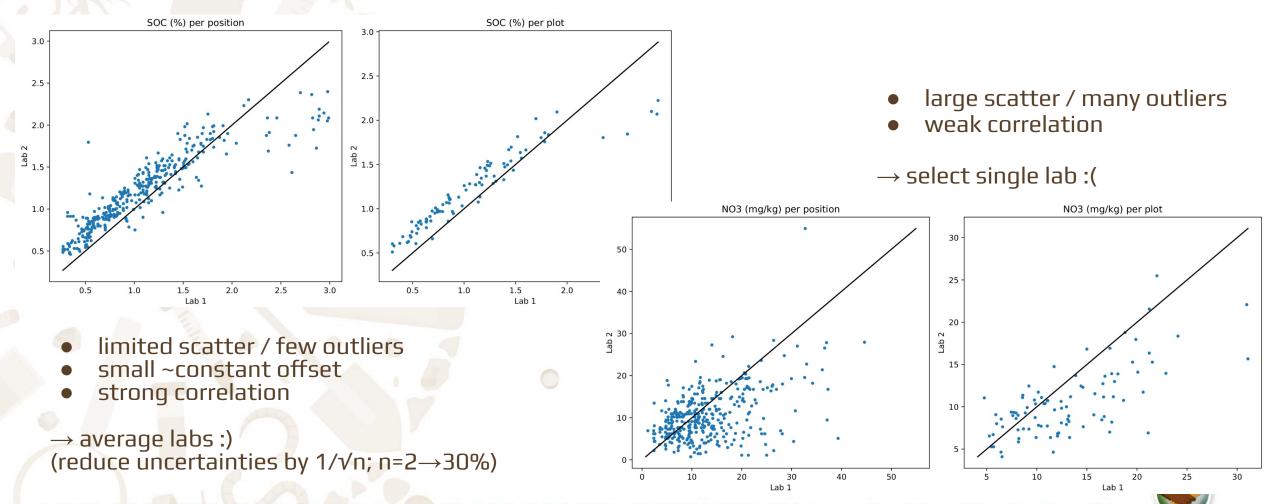
Laboratories Testing



Pick Lab 1, maybe Lab 3 and Lab 4; exclude Lab 2

Pick Lab 1 and Lab 3; exclude Lab 2 and Lab 4

Post-Sampling Final Checks



GLOBAL SYMPOSIUM ON SOIL INFORMATION AND DATA | MEASURE MONITOR MANAGE | September 25-28, 2024 Nanjing, China

Data Harmonization



Defining a Global Standard

many regional standards \rightarrow no global standard \rightarrow no harmonization?

Solution: use DE labs as standard ruler!

- Pros:
 - practical for us
 - high quality results, reliable, thoroughly vetted
- Cons:
 - send (frozen) soil across the globe (\$, CO2)
 - DE standards
 - additional uncertainty from mapping back to local
 - methods not reliable for specific foreign soils? (e.g. low/high carbonate P/K GOST method)
 - sampling depth → additional mapping? (DE: 0-30cm, BRA: 0-20cm, UK/USA: 0-15cm)



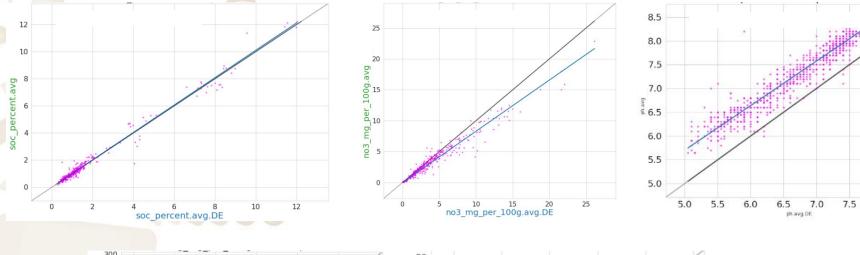
Implementing a Global Standard

- 1. Obtain local and DE lab data (split soil between labs → extra \$)
- 2. Train models on combined DE data
- 3. Build a **method transformation** DE→local
- 4. Convert DE predictions to local standards
- → Leverage harmonized global database for standardized local product

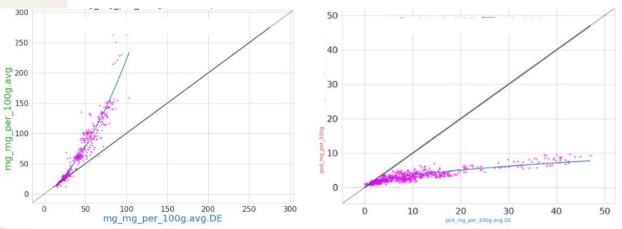


Method Transformations

simple methods:



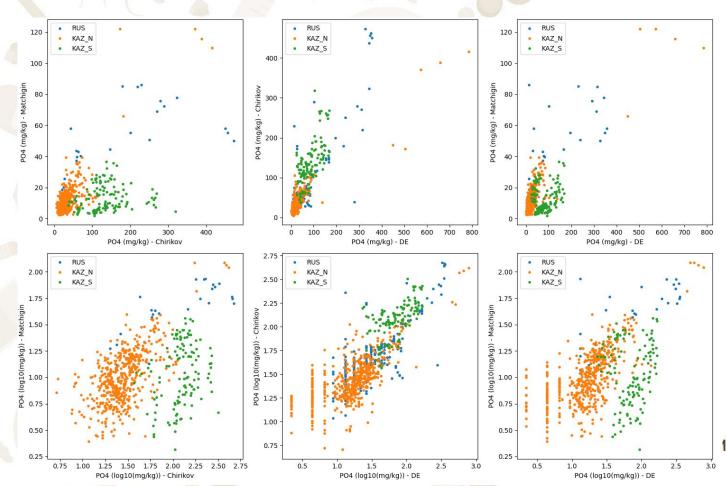
complex methods:





Method Transformations - PO4

KAZ/RUS: Chirikov (low carbonate) vs. Matchigin (high carbonate)



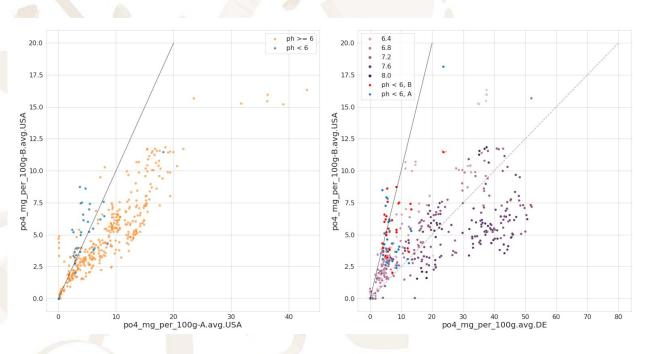
- Chirikov vs. Matchigin: weak/noisy
- Chirikov vs. DE: strong
- Matchigin vs. DE: strong but bimodal (KAZ_S)
- Chirikov ~ 10x Matchigin!
- Single DE method enough for all soils?

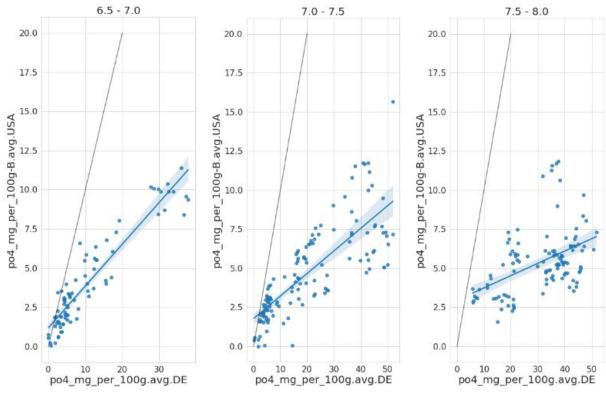


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Method Transformations - PO4

USA: Bray (A; pH < 6) vs. Olsen (B; pH >= 6)







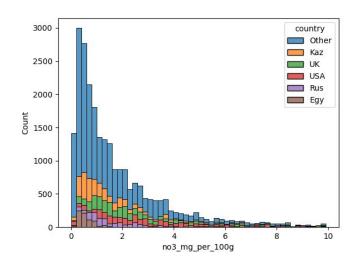
Harmonization in Practice

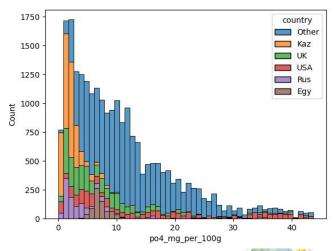
Harmonization is not straightforward!

- 1:1 correlations→ equivalent methods at global level
- complex mappings → extra source of uncertainty

Having DE lab data provides directly some global insights:

- California: highest share of high-N fields
 - → lack of regulations?
- KAZ/RUS: peak of PO4 distribution at lower values
 - → different P method recommendation systems?







Conclusion



Conclusion

- Building a soil DB is hard (field work, logistics) and expensive
- Working with many different labs is challenging (local standards)
- Lack of global standards make data harmonization difficult
- → hardware/technology is important but not most critical aspect for scaling a global product that is useful for local applications
- → fully **leveraging the potential of the data** requires to connect and relate it to **agronomic, political** and **economical** applications





THANKOU

