From Protection to Production:

Impacts of the Ghana LEAP programme at community and household level









Livelihood Empowerment Against Poverty (LEAP) Program

Unconditional cash transfer program began in 2008 Eligibility based on poverty and having a household member in at least one of three demographic categories:

Single parent with orphan or vulnerable child (85%), elderly over age 65 (10%) and person with extreme disability unable to work

Community based targeting followed by central verification and final eligibility determination

Provides cash and health insurance to beneficiaries

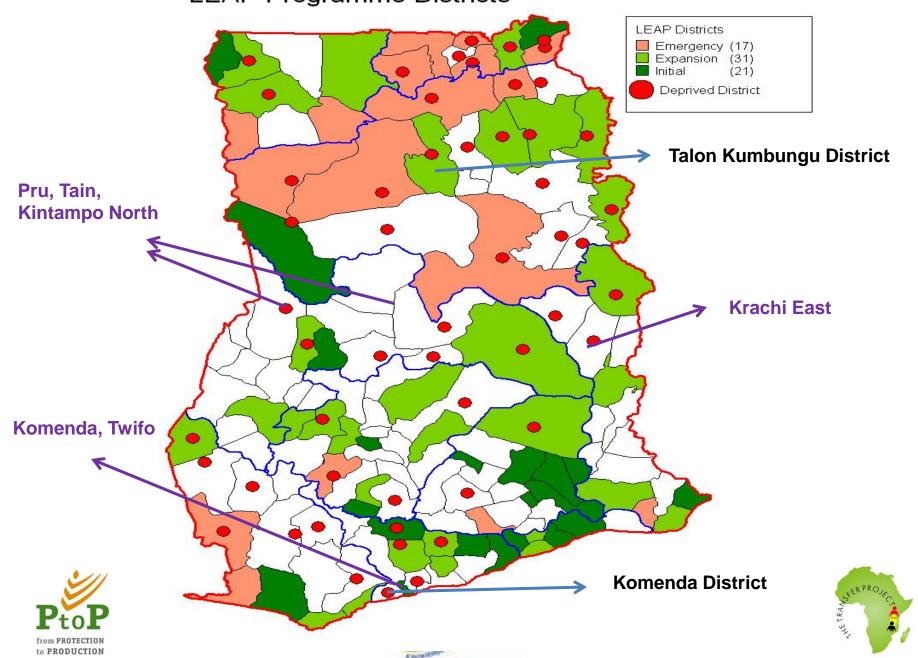
Reached 70,000+ in 2012, 100+ districts



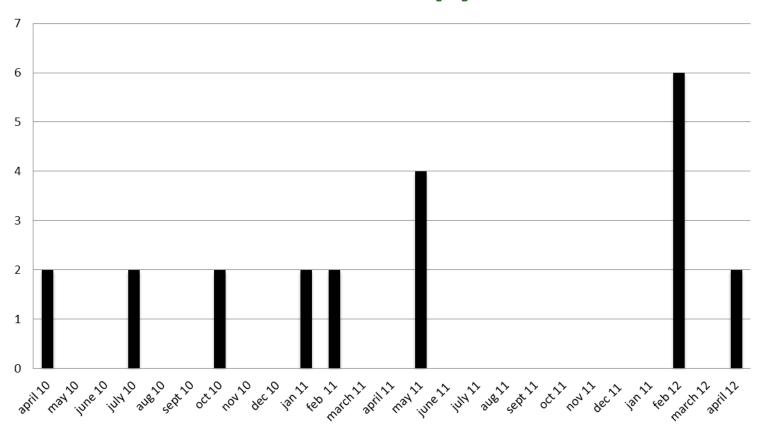




LEAP Programme Districts



LEAP payments during evaluation: sporadic and lumpy



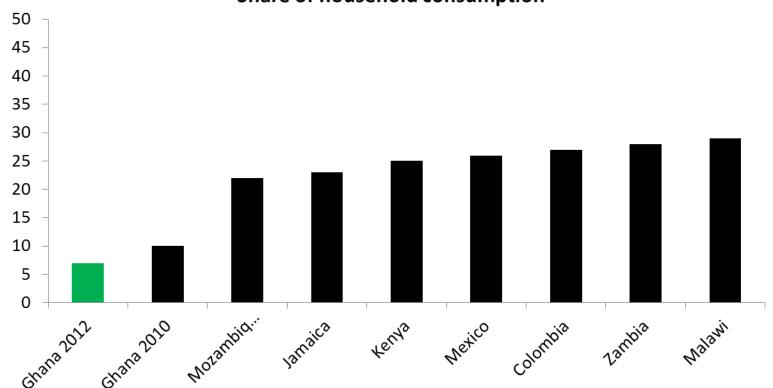






Transfer level very low during evaluation period (later tripled)

Share of household consumption









Key areas of inquiry driving qualitative research:

Household economy

How are households' decisions/decision-making processes affected:
 livelihood choices, investments, savings, employment, consumption?

Local economy

 Are multiplier effects created through impacts on local goods, services & labour markets in the community? Why? How?

Social networks

- How are social networks effected risk sharing, economic collaboration, social capital, trust?
- Are there social inclusion effects for the most vulnerable rising "voices"?

Operations

How do operational arrangements impact at household/community levels?







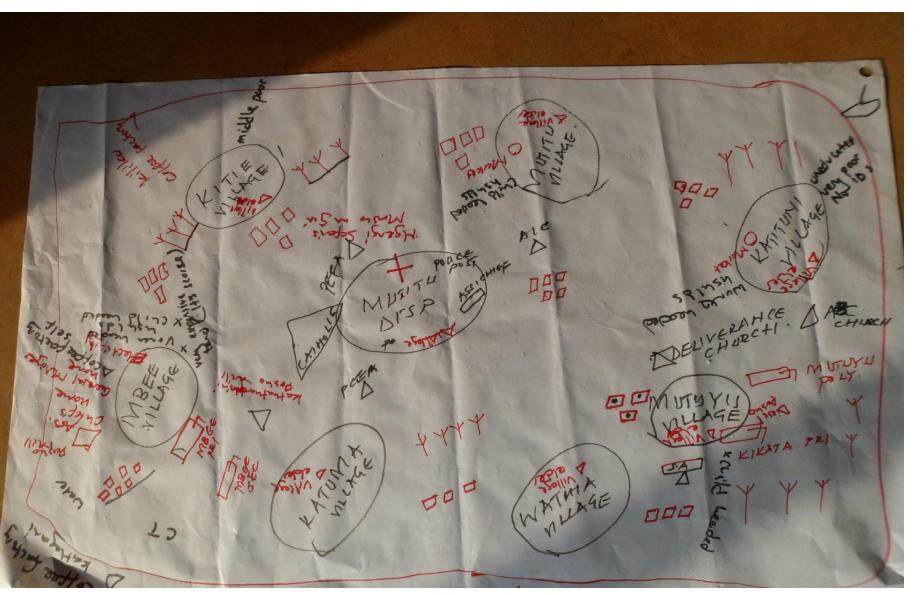
Methodological approach to qualitative research

- Focus group discussions (FGD), Key informant interviews (KII) and household case studies (disaggregated by category: gender, wealth etc.)
- Triangulation of tools (social mapping, wellbeing analysis, livelihood analysis, institutional analysis (venn diagram), household income & expenditure analysis)
- Teams working in two different communities (1 week) in two regions and 1 day comparison community in both regions
- Nightly team debriefings to identify patterns
- Community validations to "confirm" findings; final debriefing with govt.
 and partners























Summary Findings: Household Economy

- Serving as a safety net: improved consumption (diversity and more nutritious), school attendance, health, basic needs, family contributions
- Some evidence of emerging HH investments in economic activities/production e.g. inputs, farm assets, hired labor, small animals, trade depends on HH situational context asset base, enabling environment, local conditions
- Reduced child labor–gradual labor shift to own farm- less casual labor the "last resort"
- Greater creditworthiness but still risk averse avoid credit in fear of debt
- Reduced negative coping strategies (*Kaaya-yei*, eating stocks, asset disinvestment, debt
- Women/FHH making own decisions-but typically HHs decide jointly & pool (depends on cultural context). Little transformation of patrilineal norms small increase of women's economic empowerment (access/control over resources) & influence in HH decisions















Local Economy

 Limited impacts on local markets: some increase in exchanges, increase & diversification of goods & services particularly in smaller villages (e.g. food preparation, soaps, HH goods)

"food bowls are now getting finished at the end of the day" (Dompoase)

- Typical "payment-day surge" purchasing in local shops/market- but no price changes detected – LEAP transfer too small
- Increased trust resulting in beneficiary creditworthiness, but reluctance to buy on credit, fear of indebtedness
- Change in labour patterns: beneficiaries withdrawing from labour market when possible and even hiring in depending on context (Dompoase) * limiting factor is labour, not land.















Social networks & risk-sharing

• Beneficiaries "re-entering" social networks, re-investing in alliances & social security - increasing social standing (family contributions, savings groups (susu), family levies (abusua to), church groups, funeral associations, welfare groups, social events)

"now when someone dies, they say come" (Agona Abrim)

- BENS viewed as less "drain" on others. More reliable, re-building & broadening social capital base, trust builds self-esteem, confidence, hope "now we are able to mingle." This strengthens potential for agency/change/empowerment
- Some beginning to "help" others in need small gifts
- Jealousies- some tensions created (some "deserving" are excluded)



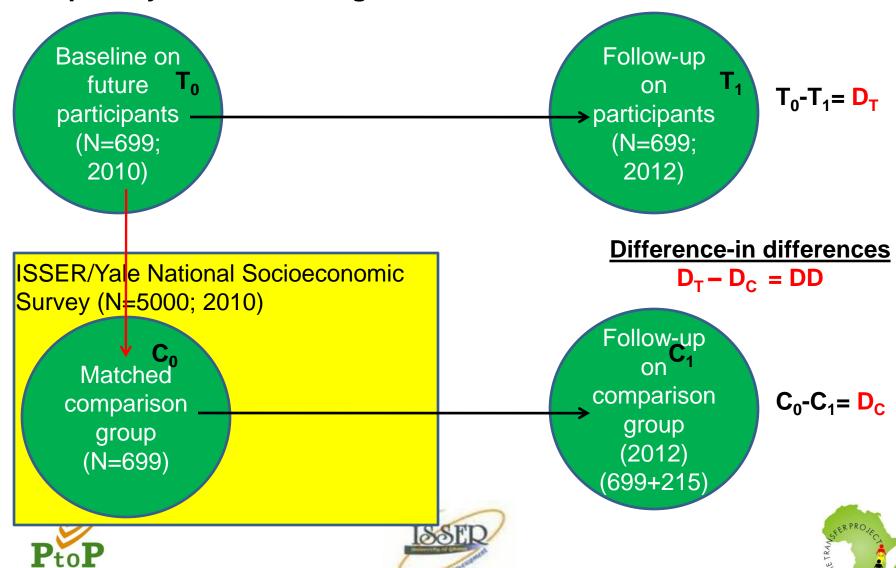




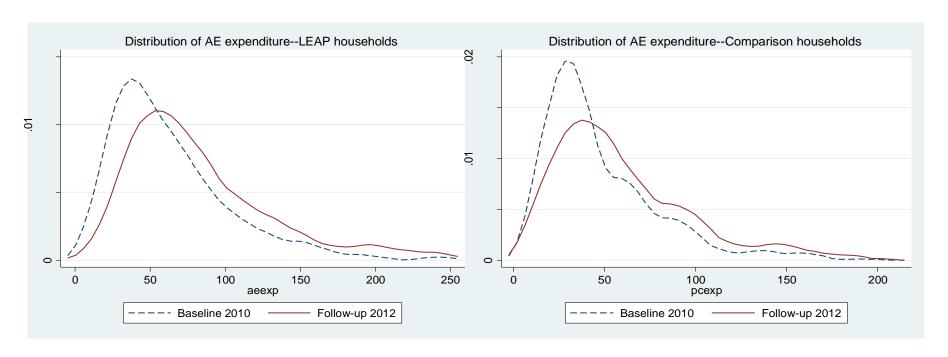
Operational impacts

- Payment delays have negative impacts: inability to plan, greater debt, asset disinvestment, reversion to coping strategies. Preference for frequent, predictable payments rather than lumpy – as needs are immediate
- Transfer diluted in larger households not fully aligned with household size (4 max). Yet beneficiaries prefer broader coverage over increased amount – reflects value of social inclusion, equity, collective responsibility
- Weak communication and grievance systems (targeting) are limiting transparency causing misunderstandings/resentment/jealousies/tension and reducing messaging & complementarities. This is a missed opportunity for transformation
- Local community implementation structures (CLIC) are weak and in need of training, backstopping. They have a high potential to make a difference by strengthening human capital, productive assets, livelihoods, self-reliance
- Questions of the role of local power structure: mixed views elite capture fears: by default leaders are involved

Quantitative Evaluation Design: Difference in Differences Propensity Score Matching



No impact of LEAP on consumption per adult equivalent: where is money going?



Increase in both samples of roughly the same magnitude between 2010 and 2012







Quantitative study indicates LEAP households spend on non-consumption items with goal of managing risk

- Increasing savings
- Paying down debt
- Re-engaging with social networks
 - More gift given out; more remittances received
- Investing in some productive activities
 - More hired labor, increased expenditure on seeds







Increased share of households save

Share of household with savings

| ii baviiigb | | | | |
|--|---------------------------|---|--|--------------|
| | female | male | | |
| overall | headed | headed | $size \le 4$ | $size \ge 5$ |
| | | | | |
| $\left(\begin{array}{c}0.14\end{array}\right)$ | 0.10 | 0.20 | 0.17 | 0.08 |
| | | | | |
| 0.22 | 0.19 | 0.26 | 0.18 | 0.28 |
| 0.40 | 0.34 | 0.49 | 0.38 | 0.43 |
| | | | | |
| 3040 | 1637 | 1403 | 1940 | 1100 |
| | overall 0.14 0.22 0.40 | female headed 0.14 0.10 0.22 0.40 0.34 | female male headed 0.14 0.10 0.20 0.22 0.19 0.40 0.34 0.49 | |







Reduction in share of households holding loans (thus paying down debt)

Share of households holding loans

| Share of households he | 71021118 100011 | <u> </u> | | | |
|------------------------|-----------------|----------|--------|--------------|--------------|
| | | female | male | | |
| Percentage points | overall | headed | headed | $size \le 4$ | $size \ge 5$ |
| | | | | | |
| Impact | (-0.075) | -0.079 | -0.069 | (-0.124) | 0.011 |
| | | | | | |
| LEAP Baseline Mean | 0.246 | 0.241 | 0.253 | 0.237 | 0.261 |
| ISSER Baseline Mean | 0.164 | 0.147 | 0.189 | 0.121 | 0.240 |
| | | | | | |
| Observations | 3040 | 1637 | 1403 | 1940 | 1100 |







Increase in extending credit to others (even among these very poor households)

Impact of LEAP on amount of credit owed (as share of consumption)

| iounic or er | care on ca | (ab bliate o | e companie | <i>(</i> 1011 <i>)</i> |
|--------------|-------------------------|----------------------|---------------------------|---|
| | female | male | | |
| overall | headed | headed | $size \le 4$ | $size \ge 5$ |
| | | | | |
| 0.022 | 0.004 | 0.035 | 0.016 | (0.078) |
| | | | | |
| 0.013 | 0.011 | 0.015 | 0.077 | 0.047 |
| 0.036 | 0.021 | 0.055 | 0.098 | 0.118 |
| | | | | |
| 1817 | 973 | 844 | 1044 | 622 |
| | 0.022 0.013 0.036 | female headed 0.022 | female male headed 0.022 | overall headed headed size ≤ 4 0.022 0.004 0.035 0.016 0.013 0.011 0.015 0.077 0.036 0.021 0.055 0.098 |







Reengaging with social networks—increase in the amount of gifts given out

Amount of gifts given (in adult equivalent Cedi)

| iniount of gires given | | female | male | | |
|------------------------|---------|--------|--------|--------------|--------------|
| AE Cedi | overall | headed | headed | $size \le 4$ | $size \ge 5$ |
| | | | | | |
| Impact | 1.60 | 1.80 | 1.11 | 1.88 | 1.11 |
| | | | | | |
| LEAP Baseline Mean | 1.97 | 1.92 | 2.05 | 2.18 | 1.62 |
| ISSER Baseline Mean | 4.84 | 4.94 | 4.67 | 5.96 | 2.81 |
| | | | | | |
| Observations | 2979 | 1593 | 1386 | 1881 | 1098 |







And an increase in the amount of gifts received!

Impact of LEAP on gifts received (as share of consumption)

| | | | | / | |
|--------------------|---------|--------|--------|--------------|--------------|
| | | female | male | | |
| | overall | headed | headed | $size \le 4$ | $size \ge 5$ |
| | | | | | |
| Share receiving | 0.024 | 0.031 | 0.012 | -0.041 | 0.124 |
| LEAP Baseline Mean | 0.621 | 0.667 | 0.554 | 0.727 | 0.441 |
| | | | | | |
| Amount received | 0.111 | 0.136 | 0.070 | 0.115 | 0.103 |
| LEAP Baseline Mean | 0.083 | 0.095 | 0.066 | 0.120 | 0.020 |
| | | | | | |







Beneficiaries are happier compared to comparison households

Proportion happy with their life

| then me | | | | |
|---------|-------------------------|---|--|---|
| | female | male | | |
| overall | headed | headed | $size \le 4$ | $size \ge 5$ |
| | | | | |
| 0.158 | 0.233 | 0.041 | 0.206 | 0.088 |
| | | | | |
| 0.395 | 0.357 | 0.451 | 0.382 | 0.418 |
| 0.597 | 0.589 | 0.608 | 0.587 | 0.614 |
| | | | | |
| 3036 | 1634 | 1402 | 1937 | 1099 |
| | 0.158 0.395 0.597 | female headed 0.158 0.395 0.597 0.589 | female overall male headed 0.158 0.233 0.041 0.395 0.357 0.451 0.597 0.589 0.608 | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ |







Conclusions from Q² findings

Consistent story at household level (mostly)

- Indicating positive impacts on human capital
- Some indications of investment into productive activities
- Allows households to improve credit-worthiness, reduce debt, increase savings
- Enables re-entry into social networks, increased giftexchange even among these very poor households
- Diverging findings on consumption at household level
- Concerns with unpredictable (delayed) payments





